

# The Oak Stair Limited

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October 4, 2023

#### **PLAZA CORP**

Attention: Mahdi Alavi and/or Tony Murdocca

## **Quotation/Sales Agreement**

Re: Additional models + optional upgrades. King East. King, ON

We are pleased to submit the following:

Legend:

#### **STAIR STYLE**

S = straight, W = winder, C = circular, CW = circular winder, F = flared (\*) = finished areas MATERIAL

PG = Paint/construction grade stringers and treads with particle board risers OAK = Oak veneered stringers and risers with solid red oak treads

# **BL 50B**

# 2010 (Units 2, 5)

s(\*) 14 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,300.00

#### 2030 (Units 3,4,6)

s(\*) 14 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,400.00

# 2030S (Units 1,7)

s(\*) 14 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,400.00

# BL51B

# 2010 (Units 2,3,4)

s(\*) 14 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,400.00

# 2030 (Units 5,6)

s(\*) 14 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,400.00

# 2030 (Units 1,7)

s(\*) 14 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,400.00

# BL52B

# 2030 (Units 1-8)

s(\*) 15 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,520.00

# BL53B

# 1920 (Unit 2)

s(\*) 14 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,400.00

# 2010 (Unit 3)

s(\*) 14 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,400.00

# 2030 (Units 1,4,5)

s(\*) 14 risers in total. OAK. Ground floor to basement w(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$5,400.00

# 2225-S (Unit 6)

s(\*) 14 risers in total. OAK. Ground floor to basement

w(\*) 16 risers. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$4,650.00

## 2350

c(\*) 14 risers. OAK. Ground floor to basement c(\*) 16 risers. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$8,125.00

# Optional upgrades (over and above standard cost):

- 1. Open to base: + \$5,000.00
- 2. Open risers (ground to basement): + \$9,100.00
- 3. Open risers (ground floor to 2<sup>nd</sup> floor): \$10,400.00

# 2665

s(\*) 14 risers in total. OAK. Ground floor to basement

s(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor (2 structural/hockey sticks)

Cost per unit: \$6,950.00

\*\*\*This model has been priced with 2 structural/hockey stick stringers "in total" in order to support landings leading from ground floor to  $2^{nd}$  floor. Landings to be filled in, framed, and finished by others\*\*\*

- 1. Open to base: N/A part of standard
- 2. Open risers (ground to basement): + \$9,250.00 (2 structural/stringers added. Framing required to support. By others:
- 3. Open risers (ground floor to 2<sup>nd</sup> floor): \$10,200.00 (2 additional structural/hockey sticks included)

# 2670

c(\*) 14 risers. OAK. Ground floor to basement c(\*) 16 risers. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$8,550.00

# Optional upgrades (over and above standard cost):

- 1. Open to base: + \$5,000.00
- 2. Open risers (ground to basement): + \$9,100.00
- 3. Open risers (ground floor to 2<sup>nd</sup> floor): \$10,400.00

#### 2700

s(\*) 14 risers in total. OAK. Ground floor to basement s(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$4,350.00

# Optional upgrades (over and above standard cost):

- 1. Open to base: + N/A part of standard
- 2. Open risers (ground to basement): + \$6,650.00
- 3. Open risers (ground floor to 2<sup>nd</sup> floor): \$7,600.00

# **3020 COR**

c(\*) 14 risers in total. OAK. Ground floor to basement c(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$8,550.00

# Optional upgrades (over and above standard cost):

1. Open to base: + \$5,000.00

2. Open risers (ground to basement): + \$9,100.00

3. Open risers (ground floor to 2<sup>nd</sup> floor): \$10,400.00

# 3250

s 14 risers in total. PG. Basement

s(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$3,090.00

# Optional upgrades (over and above standard cost):

1. Open to base: + \$3,900.00 (Oak stairs in basement + 2 structural/hockey stick stringers main floor to 2<sup>nd</sup> floor)

- 2. Open risers (ground to basement): + \$9,250.00 (2 structural/stringers added. Framing required to support. By others:
- 3. Open risers (ground floor to 2<sup>nd</sup> floor): \$10,200.00 (2 additional structural/hockey sticks included)

## 3400

s 14 risers in total. PG. Basement

s(\*) 16 risers in total. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$3,140.00

- 1. Open to base: + \$3,900.00 (Oak stairs in basement + 2 structural/hockey stick stringers main floor to 2<sup>nd</sup> floor)
- 2. Open risers (ground to basement): + \$9,250.00 (2 structural/stringers added. Framing required to support. By others:
- 3. Open risers (ground floor to 2<sup>nd</sup> floor): \$10,200.00 (2 additional structural/hockey sticks included)

## 3625 Lot 36 Ph 2

c(\*) 14 risers. OAK. Ground floor to basement

s(\*) 2 risers. OAK. Mud room

c(\*) 16 risers. OAK. Ground floor to 2<sup>nd</sup> floor

Cost per unit: \$7,890.00

1. Open to base: + \$5,000.00

2. Open risers (ground to basement): + \$9,100.00

3. Open risers (ground floor to 2<sup>nd</sup> floor): \$10,400.00

# 3250 Lot 78-B-C2A-10 (OPTIONAL)

s(*)	14 risers in total. OAK. Ground floor to basement		
s(*)	3 risers. OAK. Foyer		
s(*)	2 risers. OAK. Mud room		
s(*)	16 risers in total. OAK. Ground floor to 2 <sup>nd</sup> floor (OPEN RISERS)		

Cost per unit: \$17,900.00

\*\*\*This model has been priced with 4 structural/hockey stick stringers "in total" in order to support landings leading from ground floor to  $2^{nd}$  floor. Landings to be filled in, framed, and finished by others\*\*\*

OPTIONAL PANEL LANDING (1 ¾" in thickness – red oak) (to be used as a landing cover/top in lieu of traditional framed landing): applicable only where structural/hockey stick stringers are used with open riser stairs.

Cost per panel: \$2,000.00

## Additional costs for risers not showing or specified on plans:

Straight stairs	(up to 48" in width)	(49-60" in width)	(61 – 72" in width)

PG \$60.00 per riser

OAK \$150.00 per riser \$180.00 per riser \$210.00 per riser

\*\*\*Any stair exceeding 72" in width will need to be priced on a custom basis, and approved via purchase order prior to production \*\*\*

# Circular stairs (up to 48" in width) Winder-box (up to 48" in width)

PG \$500.00 per box

OAK \$250.00 per riser OAK \$650.00 per box

#### **Extended stringers (used to support floor headers):**

0-12" \$150.00 13-24" \$300.00 25-36" \$450.00

Temporary stair cost: \$43.00/ris (based on minimum order of 20 sets per delivery)

Labour/service rate: \$120.00/hour \*\*\*(no hold-backs to be taken for repairs/service work. No

statutory declarations require to receive payment for said work)\*\*\*

<u>Payment draw structure:</u> 85% (delivery of upper stairs)

15% (delivery of basement stairs)

#### Note:

- The Oak Stair Limited is not responsible for the removal and/or installation of temporary stairs and railings
- ALL PRICING IS "AS PER PLAN" and may be subject to change once final confirmed layout and dimensions have been confirmed
- Landings to be supplied, installed and supported by others
- openings to be adjusted (bolted/packed) by others if required
- any open to below scenarios will require revised pricing
- In the event that a structural stringer is required to create a self-supporting landing; there will be an additional cost of \$1,300.00 per (1) structural stringer. To be filled in, framed and finished by others
- pricing based on minimum of 6 complete lots per delivery
- due to unpredictability regarding cost and supply of lumber, prices for this project may be subject to change

Prices effective until: December 31, 2023

H.S.T. EXTRA!

#### Lorenzo G Bonofiglio

#### The Oak Stair Limited

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<sup>\*\*\*</sup>Any circular stair or winder-box landing exceeding 48" in width will need to be priced on a custom basis, and approved via purchase order prior to production\*\*\*

<sup>\*\*\*</sup>Any stringer exceeding 36" in length will need to be priced on a custom basis, and approved via purchase order prior to production \*\*\*